

MEET THE ITALIAN PAVILION

NOR-SHIPING

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Italian Pavilion

NOVA Spektrum, Lillestrøm



madeinitaly.gov.it



Ministry of Foreign Affairs
and International Cooperation

ITA 
ITALIAN TRADE AGENCY



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ITALIAN TRADE AGENCY



Via Liszt 21

00144 Roma (Rm)

ITA - Italian Trade Agency is the Governmental agency that supports the business development of our companies abroad and promotes the attraction of foreign investment in Italy.

With a motivated and modern organization and a widespread network of overseas offices, ITA provides information, assistance, consulting, promotion and training to Italian small and medium-sized businesses.

Using the most modern multi-channel promotion and communication tools, it acts to assert the excellence of Made in Italy in the world.

TRADE AND INVESTMENT

OPEN DOORS TO A WORLD OF OPPORTUNITIES

We provide a wide range of services overseas helping Italian and foreign businesses to connect with each other:

- Trade delegations and workshops in Italy
- Identification of suitable business partners
- Official participation in local fairs
- Bilateral trade meetings with Italian companies

Italian Trade Agency 

@ITAtradeagency 

ITA - Italian Trade Agency 

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ITALIAN COMPANIES

ATP

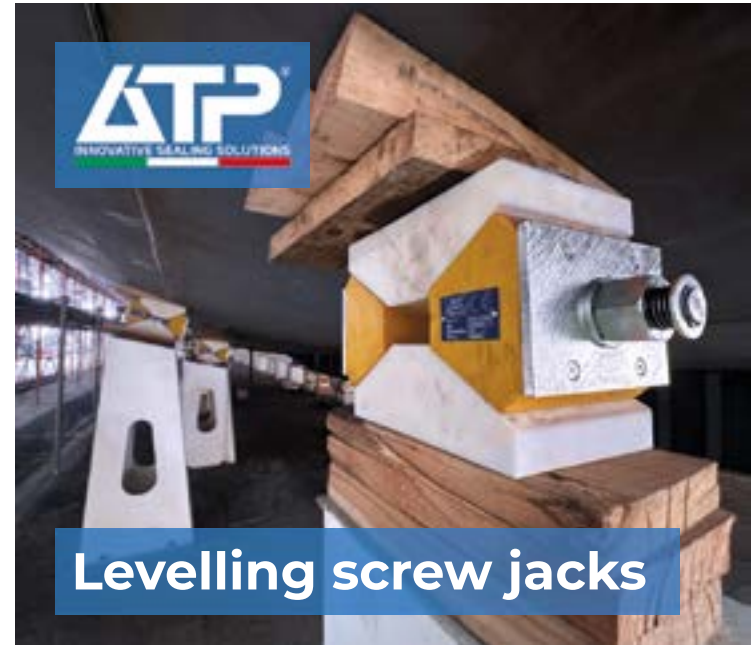
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ATP has over 25 years of experience in the naval sector and can design solutions for shipyards and on-board ship requirements.

Our LEONARDO wedges allow for precise adjustments in the keel docking of ships and yachts, saving time (around 20-25%) and making repositioning easier.

Our levelling screw jacks are a sustainable alternative to traditional wooden blocks and are almost eternal with proper maintenance.

The three-part design ensures worker safety in the shipyard as well.



BOAT LIFT

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BOAT LIFT is specialised in the design and manufacture of handling and lifting systems for boats and heavy loads. Boat hoists, self-propelled trailers and amphibious machines are the result of multiple competencies conveying in a single company.

Unique technical know-how, paired with decennial experience, make it possible to develop tailored solutions even in the full electric version, equipped with high efficiency lithium batteries and fast charge device.

**BOAT
LIFT**
HANDLING AND LIFTING SYSTEMS



DESMON

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DESMON SpA was founded by the De Santis family in 1994 starting the production of professional refrigerators.

In a few years DESMON (www.desmon.it) becomes a European reference point in the production of refrigerated equipment for catering.

DESMON SpA has been part of Middleby Corporation (www.middleby.com) since 2015, a world leader in the Food Service Equipment sector.

100 % of the refrigerated equipment produced by DESMON is made in the two factories of totally 25.000 sqm located in Italy.



F.LLI RAZETO & CASARETO



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Since the foundation in 1920 F.lli Razeto e Casareto S.p.a. designs and makes exclusive marine locks, doors' and cabinets' accessories, with special consideration to designers' and ship owners' needs, keeping safety a priority matter of research and product development.

Norshipping 2023 is an excellent opportunity for the italian company to introduce to the market two projects designed to increase safety onboard: OSSH Network, smart access integrated system with luminous handles and Antimicrobial Handles. F.lli Razeto & Casareto SpA

The award winning company has been designing exclusive door handles for both nautical and shore-use in Italy since 1920.



MAESTRINI

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Maestrini is a family company founded in 1964.

Strainers, ball valves, thru-hulls and fittings are cast and machined in Italy: an extensive range from 1/8" to 6", in bronze, CR brass and standard brass.

The excellence of the alloys used stands up to precise regulations and technical specs and the quality of our accessories is acknowledged by international certification bodies: we have Lloyd's Type Approval Certificate for some important CR brass accessories compliant with the standard EN ISO 9093.



MELCAL



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MELCAL designs and manufactures advanced deck handling solutions and provides professional life cycle services for the marine and offshore industry.

We offer expert consultation, reliability and performance worldwide.

Our equipment portfolio is built on MELCAL's deeply rooted tradition in engineering, proven design principles and ISO manufacturing standards.

The flexible, scalable platform of our standard equipment series allows us to furnish many different configurations, sizes and capacities competitively.



SCHIAVETTI ENZO

Schiavetti Enzo sas

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SCHIAVETTI was founded in 1870 and it soon specialized in the manufacturing of hardware marine fittings for the Cruise Ships industry; we have now reached the fourth generation, still working in the marine field.

Our product range varies from locks and hinges to many others items made in stainless steel.

A strengthened partnership with important brands, together with our long experience, completes our selection of products.



TIMELAPSELAB - REMOTE SHIPYARD MONITORING & TIMELAPSE VIDEOS

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High-definition, plug and play monitoring devices paired with an AI platform and designed for adverse environments: no maintenance, SD card or cables.

The system helps digitalize shipyards for better project management, HSE monitoring and documentation. We offer continuous view of the shipyard from any device, alerts in case of any dangerous situation, and an obfuscation software for privacy compliance, image analysis for pdf reports on activity on site so that every stakeholder has a clear view of work progress.

We also offer valuable resources for marketing purposes: we provide automatic or customizable timelapse videos for impactful promotion of the shipyard, effective branding and communication with clients.



VELERIA SAN GIORGIO

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Veleria San Giorgio was founded in Genoa in 1926 and is the best-known Italian company in the field of life jacket design and production.

VSG with its experience has made its mark on the history of Italian yachting and we supply our products to the largest shipping companies to allow them to guarantee all passengers the safest possible experience at sea.

The main companies we supply are: Norwegian cruise line, Seabourn, Aida, Carnival, Carnival UK, Costa Crociere and Princess Cruise Lines.





STOCKHOLM

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