



Embassy of Italy
Oslo



WEBINAR INDUSTRIAL COOPERATION BETWEEN ITALY AND NORWAY

Hosted by: Italian Embassy in Oslo and Leonardo
Date: 3 December 2020 from 9:00 a.m. to 12:00 p.m.

The Italian Embassy in Oslo wishes to put the spotlight on the exchange of good practices between Norwegian and Italian industrial operators.

At a time when trade needs to be encouraged more than ever, the Italian Embassy in Oslo - together with Leonardo – wishes to support and promote industrial cooperation between Norway and Italy.

The webinar, inspired by the good results obtained from the cooperation between Leonardo (Helicopter Division) and Kongsberg Defense & Aerospace (KDA) on the NAW SARH program (AW101 SAR), will feature a unique mix of talks with the goal of sharing new perspectives and ideas for the future.

Programme

- 09:00 Welcome by Alberto **Colella**, Italian Ambassador in Norway
- 09:15 Torbjørn **Svensgård**, President & CEO of the Norwegian Defence and Security Industries Association (FSi)
- 09:30 Successful case study #1: Massimo **Basile**, CCO Northern Europe & Baltic States at Leonardo
Successful collaboration with the Norwegian Defense and new interesting projects
Eirik **Lie**, President at Kongsberg Defense & Aerospace
Successful collaboration with Leonardo
Bjørn Ivar **Årseth**, Programme Manager NAW SARH, Norwegian Ministry of Justice
The NAW SARH program
Rolf **Kjos**, deputy National Armaments Director, Norwegian Ministry of Defence (invited)
- 10:15 Case studies and best practices:
Alberto **Maestrini**, Chairman and CEO, VARD
Ingrid M. **Hellevik**, Security and Emergency Preparedness Manager, ENI-Vår Energi
Protection of assets offshore – cooperation with Norwegian authorities both in terms of security and emergency response
Mari **Sudli Tveit**, Deputy Director General, NHO
Norway and the EU Recovery Fund
Sigmund **Delhi**, Director Business Development, KSAT and Donatella **Giampaolo**, Commercial Development, e-Geos
Collaboration in the space domain
Gianluca **Cavagnini**, Business Development Manager, Cover Technology
Experience of a SME in the Norwegian Defense market
- 11:30 Q&A
- 11:50 Closing remarks by Alberto Colella, Italian Ambassador

Meeting format: Cisco Webex

Registration at oslo.commerciale@esteri.it

Italian and Norwegian companies will have the possibility to schedule specific B2B follow-up meetings